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# Sound the Alarm: The Effect of Narcissism on Retaliatory Aggression Is Moderated by dACC Reactivity to Rejection

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## Abstract

Narcissists behave aggressively when their egos are threatened by interpersonal insults. This effect has been explained in terms of narcissists' motivation to reduce the discrepancy between their grandiose self and its threatened version, though no research has directly tested this hypothesis. If this notion is true, the link between narcissism and retaliatory aggression should be moderated by neural structures that subserve discrepancy detection, such as the dorsal anterior cingulate cortex (dACC). This study tested the hypothesis that narcissism would only predict greater retaliatory aggression in response to social rejection when the dACC was recruited by the threat. Thirty participants (15 females;  $M_{age} = 18.86$ ,  $SD = 1.25$ ; 77% White) completed a trait narcissism inventory, were socially accepted and then rejected while undergoing fMRI, and then could behave aggressively toward one of the rejecters by blasting him or her with unpleasant noise. When narcissists displayed greater dACC activation during rejection, they behaved aggressively. But there was only a weak or nonsignificant relation between narcissism and aggression among participants with a blunted dACC response. Narcissism's role in aggressive retaliation to interpersonal threats is likely determined by the extent to which the brain's discrepancy detector registers the newly created gap between the grandiose and threatened selves.

Aggression often results when people perceive threats to themselves (Anderson & Bushman, 2002). Identifying who is at risk for violent responses to threats remains a complex task for the scientific community. Part of the difficulty lies in myths of aggressive people as those who turn their inner hate for themselves into hate for others. The reality is that self-love often leads to aggression. Narcissists, who have grandiose and unstable high self-esteem, behave aggressively when their resplendent self-views are threatened (Baumeister, Bushman, & Campbell, 2000; Baumeister, Smart, & Boden, 1996; Bushman & Baumeister, 1998).

But why do threatened narcissists behave aggressively? Baumeister and colleagues (1996) argued that the "aggression emerges from a particular discrepancy between two views of the self: a favorable self-appraisal and an external appraisal that is much less favorable" (p. 8). A negative evaluation from another individual creates a gap between one's internal and external appraisals, and this disparity elicits negative affect (e.g., anger) toward the source of the self threat, which fosters aggression. This process refers to threatened egotism (Baumeister et al., 2000). Although a great deal of research has demonstrated the link between threatened egotism and aggression, no research has tested this discrepancy hypothesis directly. The current study fills this gap in the literature by

using a likely neural marker of discrepancy detection of social threat to better understand the relationship between narcissism and aggression.

## Narcissism and Aggression

*Narcissism*, the disposition toward grandiose and unstable global self-esteem, represents a key personality dimension related to threatened egotism and aggression. Research has shown that threatened narcissists behave aggressively (Bushman & Baumeister, 1998; Bushman et al., 2009; Thomaes, Bushman, Stegge, & Olthof, 2008; Wink, 1991). Theoretical models of narcissism argue that narcissists use their social relationships to regulate their grandiose self-views (Campbell, Brunell, & Finkel, 2006; Morf & Rhodewalt, 2001; Raskin, Novacek, & Hogan, 1991). Therefore, social rejection not only threatens narcissists' need to belong, but it also

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undermines their ability to maintain a consistent image of themselves as agentic, likable, and dominant (Brown & Ziegler-Hill, 2004; Campbell, Rudich, & Sedikides, 2002; John & Robins, 1994). Consistent with this reasoning, socially rejected narcissists often behave aggressively, even against innocent third parties (Twenge & Campbell, 2003).

These findings identify narcissism as a reliable predictor of aggression in response to social threat. But they are mute regarding whether such aggression occurs through the detection of a disparity between the grandiose self-view and the newly created threatened self-view. Recent research suggests that individuals who tend to persevere on the discrepancy between their ideal state and the threatened state caused by negative social feedback tend to be more aggressive (Chester, Merwin, & DeWall, *in press*). However, it remains unknown whether this association between discrepancy and aggression applies to narcissists. Such a disparity would be difficult to assess among people high in narcissism via conventional psychometrics because narcissists are particularly unlikely to report a threat to their self, as the report itself may serve as a validation of the threatened self. This problem may be solved by turning to a neural disparity indicator to understand this process. Indeed, previous research suggests that social threats among narcissists can only be observed using neural, and not self-report, measures (Cascio, Konrath, & Falk, *in press*). This notion is further supported by research demonstrating that narcissists possess a physiological profile characterized by a heightened threat response that often is not reflected by self-reports. Specifically, narcissists appear to show greater cortisol reactivity to conditions of negative affect (Cheng, Tracy, & Miller, 2013). This threat orientation is mirrored in cardiovascular and autonomic functioning (Kelsey, Ornduff, McCann, & Reiff, 2001). Thus, the inner world of narcissists may be characterized by a subjective state of threat that is unlikely to be measured by questionnaires.

### The dACC: Discrepancy Detection

The dorsal anterior cingulate cortex (dACC) of the brain serves several functions that make it a likely candidate to detect discrepancies between a grandiose self-view and a threatened self-view. Once thought of as the cognitive division of the anterior cingulate, this area was implicated by early research as having two main functions: conflict detection and distress to aversive stimuli (Eisenberger & Lieberman, 2004). Seminal work has shown that the dACC plays a crucial self-regulatory function by detecting errors and monitoring our performance for conflicts with our goal state (Botvinick, Cohen, & Carter, 2004). However, the dACC also serves affective functions. Social rejection increases dACC activation, which relates to greater self-reported distress (Eisenberger, Lieberman, & Williams, 2003). Lesions to the dACC cause individuals to report little distress from physical pain, though they still report knowledge of experiencing the pain (Foltz & White, 1962).

Both of these functions can be unified within the conceptualization of the dACC as the brain's "alarm system," which detects discrepancies from one's goal states (e.g., having a grandiose self-view) and elicits distress that corresponds to the severity of the discrepancy (Eisenberger & Lieberman, 2004). A recent conceptualization of the ACC, the predicted response outcome (PRO) model, posits that the ACC tracks the probability of a given event and fires most extremely when the expectation is unmet, an experience akin to surprise (Brown, 2013). Whereas older cognitive approaches to the ACC emphasized its role in detecting error, the PRO model reappraises this role as detecting surprise in response to unlikely outcomes. The PRO model agrees with the alarm system model, indicating that the ACC, specifically its dorsal region, subserves the detection of and response to discrepancies between expected and actual outcomes.

The dACC's function makes it the ideal candidate as an indicator of the degree to which narcissists will both perceive a threat as discrepant from their grandiose self-view and will experience distress due to it. Further, dACC activity during social rejection has been previously linked to aggressive behavior (Chester, Eisenberger, Pond, Richman, & DeWall, 2014). As such, we hypothesized that narcissism would interact with dACC activation during social rejection to predict subsequent aggression toward the source of the threat, the rejecter. More specifically, we anticipated that aggression would be at its highest levels among highly narcissistic participants who showed the strongest dACC response to rejection. Conversely, we predicted that narcissism would not relate to aggression when dACC activation was blunted because these individuals would not experience threatened egotism. Yet what might determine whether an individual who is high in narcissism displays greater or lesser dACC reactivity to interpersonal threat or rejection?

### Tuning the Alarm: The Calibrating Role of Anxious Attachment

Despite the profound threat that social threat and rejection entail, people differ in how threatening those experiences are perceived to be. One key individual difference dimension that modulates the threat of social rejection is attachment style (Belsky, 1997). Attachment styles are typically defined along two orthogonal dimensions: anxiety and avoidance (Fraley & Waller, 1998). Individuals high in anxious attachment are characterized by hypersensitivity to social threats, a tendency reflected in their exaggerated dACC response to social rejection (DeWall et al., 2012). According to the optimal calibration hypothesis, this up-regulation of dACC reactivity is an adaptation to an early life environment characterized by unpredictable social rejection from critical caregivers (Chester, Pond, Richman, & DeWall, 2012). Based on these findings and theorizing, we predicted that narcissists would display a greater dACC response to rejection when they are high in anxious

attachment and show a blunted dACC response when they are low in anxious attachment. Taken together, this study sought to explicate how differential dACC reactivity to social threat (an indicator of discrepancy detection) among narcissists might differentially predict aggression and how anxious attachment style might calibrate that dACC response.

## METHOD

### Participants

Participants were 30 healthy, right-handed undergraduate students (15 females;  $M_{age} = 18.86$ ,  $SD = 1.25$ ; 77% White) who received course credit and monetary compensation.<sup>1</sup> Participants were screened for criteria relevant to safety and comfort in the magnetic resonance imaging (MRI) environment.

### Procedure

All procedures were approved by the University of Kentucky's ethics board. Participants arrived at the laboratory for an orientation session in which they completed a battery of questionnaires that included the 16-item Narcissistic Personality Inventory (NPI; Ames, Rose, & Anderson, 2006), the 12-item Experiences in Close Relationships-Revised scale (ECR; Wei, Russell, Mallinckrodt, & Vogel, 2007), and the eight-item Rejection Sensitivity Questionnaire (RSQ; Downey & Feldman, 1996).

**Scanner Task.** Several days later, participants arrived at the MRI facility, where they were informed that they would play a computerized ball-tossing game named Cyberball in an MRI scanner with two same-sex partners located in nearby scanners (as in Chester et al., 2014; Williams, Cheung, & Choi, 2000). The stated purpose of the task was to assess participants' brains as they engaged in mental visualization of the virtual ball toss. To enhance the cover story, participants were assigned to one of three MRI scanners by a rigged drawing, when in fact there were no other scanners. Cyberball was then implemented as a block design with three rounds, each lasting 60 s. Before each round, participants were presented with instructions to rest for 10 s. This was followed by a screen instructing them to "get ready" for the upcoming round (2 s). Acceptance was operationalized as occurring throughout Rounds 1 and 2, as well as throughout the first 30 s of Round 3, in which participants received the ball three times. Rejection was operationalized as occurring during the second half of Round 3, after participants had received the ball three times and then witnessed three more ball tosses without receiving a toss themselves for 30 s.

**Distress Measure.** After a series of anatomical scans, participants were removed from the scanner and completed the 20-item Need Threat Scale (NTS), which measured partici-

pants' level of social distress due to Cyberball (Williams, 2009). Typically, higher scores on this scale represent lesser distress due to social rejection (i.e., social distress). To enhance understanding, total NTS scores were reverse-scored such that higher values corresponded to greater social distress.

**Aggression Measure.** Participants were removed from the scanner and then were told they would play a competitive reaction-time task against one of their Cyberball partners in which the winner could deliver aversive noise blasts to the loser. Prior to each of the nine trials, participants set the volume of the noise blast their partner would receive, ranging from Level 1 (60 decibels) to Level 10 (105 decibels) in 5-decibel intervals. A nonaggression option, Level 0, was also provided. Participants also set the duration of the noise blast, which could range from 0 s to 5 s in half-second intervals. After each competition, participants saw whether they "won" or "lost," as well as the volume and duration settings their partners had ostensibly set for them. Participants won five trials and lost four trials (determined randomly, despite being told that their performance was what determined the outcome of each trial). The reliability and validity of this task are well established (Anderson & Bushman, 1997; Giancola & Zeichner, 1995).

### fMRI Data Analysis and Preprocessing

All images were collected on a 3 Tesla Siemens Magnetom Trio scanner. Functional images were acquired with a T2\*-weighted gradient, 3D-shimmed echo sequence with the following parameters: 2.5 s TR, 28 ms TE,  $64 \times 64$  matrix,  $224 \times 224$  mm FOV, 40 3.5 mm axial slices acquired across the whole brain ( $3.5 \text{ mm}^3$  voxel size) in interleaved order. A high-resolution, T1-weighted volume was also acquired.

All preprocessing and statistical analyses were conducted using FMRIB's Software Library (Oxford Center for Functional Magnetic Resonance Imaging [FMRIB]; Smith et al., 2004; Woolrich et al., 2009). Functional volumes were corrected for head movement to the median volume, corrected for slice-timing skew using temporal sinc interpolation, prewhitened using FMRIB's Improved Linear Model, and smoothed with a 5 mm full-width-half-maximum Gaussian kernel. To remove drifts within sessions, a high-pass filter with a cut-off period of 120 s was applied. Nonbrain structures were stripped from functional and anatomical volumes.

A fixed-effects analysis modeled event-related responses for each participant. Acceptance and rejection blocks were modeled as events using a canonical double-gamma hemodynamic response function with a temporal derivative. Preblock instructions were modeled as a nuisance regressor, and rest blocks were left unmodeled to account for baseline blood-oxygen-level-dependent signal. The contrast of interest was rejection > acceptance. Functional volumes and first-level contrast images from this analysis were first registered to corresponding structural volumes (7 degrees of freedom [DOF]) and then spatially normalized to Montreal Neurological Institute

**Table 1** Descriptive Statistics for Measures Included in the Study

|                       | M     | SD    | Minimum | Maximum | Range  | $\alpha$ |
|-----------------------|-------|-------|---------|---------|--------|----------|
| Aggression            | -0.06 | 2.07  | -4.50   | 4.26    | n/a    | .96      |
| Anxious attachment    | 18.00 | 7.16  | 7.00    | 34.00   | 6-36   | .78      |
| dACC                  | 0.02  | 0.04  | -0.11   | 0.10    | n/a    | n/a      |
| Narcissism            | 4.80  | 3.06  | 0.00    | 13.00   | 0-16   | .70      |
| Rejection sensitivity | 8.14  | 4.34  | 1.75    | 21.75   | 0-48   | .80      |
| Social distress       | 87.70 | 18.32 | 39.00   | 117.00  | 20-140 | .91      |

(MNI) stereotaxic space (12 DOF). A top-level, mixed-effects analysis was conducted to create a group average map.  $Z$  (Gaussianized  $T/F$ ) statistic images from this analysis were thresholded using clusters determined by  $Z > 2.3$  and a (family-wise, error-corrected) cluster significance threshold of  $p < .005$  in the a priori region of interest (ROI; Heller, Stanley, Yekutieli, Rubin, & Benjamini, 2006; Worsley, 2001). Functional data from the activated voxels that composed the main effect cluster were converted to units of percent signal change, averaged across each participant, and extracted (as outlined by J. Mumford, [http://mumford.bol.ucla.edu/perchange\\_guide.pdf](http://mumford.bol.ucla.edu/perchange_guide.pdf)).

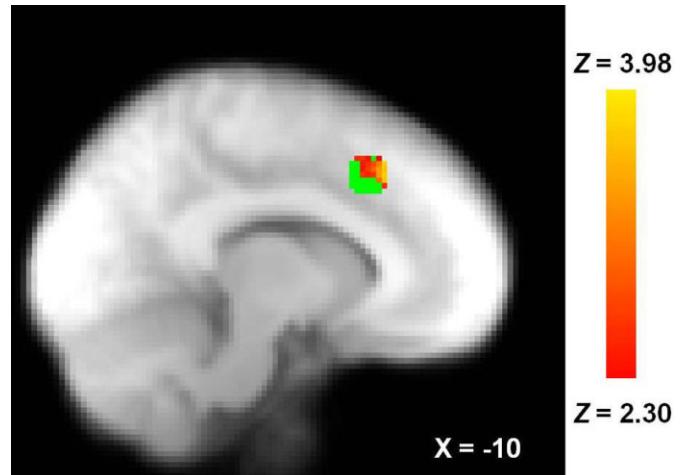
The dACC ROI was based on an activation cluster found in previous research on dACC activation to social rejection greater than acceptance using a similar Cyberball task (Eisenberger et al., 2003). Specifically, the ROI was an 8 mm-radius sphere around the MNI coordinates  $x = -8$ ,  $y = 20$ ,  $z = 40$ .

## RESULTS

### Scoring and Psychometrics

Binary responses on all 16 NPI items were scored such that narcissistic responses were coded as 1 and non-narcissistic responses were coded as 0. These responses were then summed to create a continuous narcissism index. Responses to all 20 NTS items were scored in a continuous manner such that higher scores represented greater distress due to Cyberball. Noise volume and duration levels from the aggression task were significantly correlated,  $r(28) = .84$ ,  $p < .001$ . Thus, we standardized and summed all 25 intensity and 25 duration levels across all trials to create a continuous aggression index. See Table 1 for descriptive and reliability estimates of all measures.

Narcissism, social distress, rejection sensitivity, and anxious attachment style measures were centered prior to entry into the multiple linear regression models described below. Outlier detection was performed based on two metrics: Cook's leverage and distance (Cohen, Cohen, West, & Aiken, 2003; Cook & Weisberg, 1982). No outliers were detected using these metrics. All regression models summarized below met the assumptions of regression (i.e., appropriate collinearity of regressors, normally distributed residuals, homoskedastic residuals; Cohen et al., 2003), with one exception noted below.



**Figure 1** dACC activation associated with rejection > acceptance. Coordinates are in MNI space. Green voxels indicate spherical region of interest extent.

### dACC Results

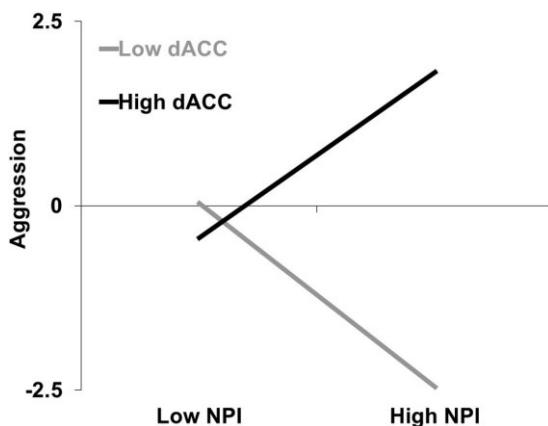
Social rejection, compared to social acceptance, was associated with increased activity in the dACC (see Figure 1; 71 voxels, peak  $Z = 3.98$ , MNI coordinates [x,y,z]:  $-8, 26, 44$ ; Rejection > Acceptance contrast). Percent signal change units from the voxels that composed the activated cluster within this region were unassociated with self-reported social distress,  $r(28) = -.04$ ,  $p = .834$ , though this is likely due to the deflation of scores on this measure due to the extended delay between the Cyberball task and the administration of this measure (Zadro, Boland, & Richardson, 2006). See Table 2 for zero-order correlations between each variable of interest in this study.

As predicted, narcissism interacted with dACC activation during rejection to predict aggression,  $\beta = 0.70$ ,  $t(26) = 2.57$ ,  $p = .016$  (see Figure 2). The main effect of trait narcissism was nonsignificant,  $\beta = -0.29$ ,  $t(26) = -1.26$ ,  $p = .219$ , whereas the main effect of rejection-specific dACC activity marginally predicted greater aggression,  $\beta = 0.48$ ,  $t(26) = 1.82$ ,  $p = .081$ . At low levels ( $-1 SD$ ) of dACC activation, narcissism was marginally, negatively associated with aggression,  $\beta = -0.62$ ,  $t(26) = -1.90$ ,  $p = .067$ . In contrast, at high levels ( $+1 SD$ ) of dACC activation, narcissism was positively associated with retaliatory aggression,  $\beta = 0.56$ ,  $t(26) = 2.17$ ,  $p = .038$ .

**Table 2** Zero-Order Correlations Between Each Variable of Interest

|                    | Aggression | Anxious Attachment | dACC | Narcissism |
|--------------------|------------|--------------------|------|------------|
| Anxious attachment | .17        |                    |      |            |
| dACC               | -.01       | -.23               |      |            |
| Narcissism         | .08        | -.32               | .13  |            |
| Social distress    | .04        | .39*               | -.04 | -.18       |

Note. \* $p < .05$ .

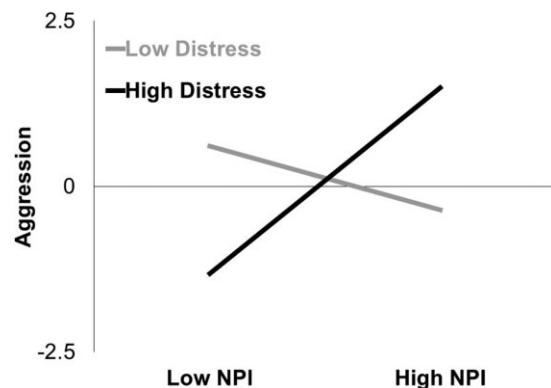


**Figure 2** Interactive effect of narcissism scores and dACC activation associated with rejection contrasted with acceptance on standardized aggression scores.

Subsequent analyses examined the association between dACC activation and aggression at low and high levels of narcissism. At low levels ( $-1 SD$ ) of narcissism, dACC activation did not correspond with aggression,  $\beta = -0.06$ ,  $t(26) = -0.32$ ,  $p = .752$ . But at high levels ( $+1 SD$ ) of narcissism, dACC activation corresponded to greater aggression,  $\beta = 1.08$ ,  $t(26) = 2.32$ ,  $p = .016$ . The interaction term became stronger after controlling for gender,  $\beta = 0.77$ ,  $t(26) = 2.98$ ,  $p = .006$ , leading us to conclude that gender did not drive our pattern of results. The interaction term also remained significant after controlling for rejection sensitivity,  $\beta = 0.71$ ,  $t(26) = 2.41$ ,  $p = .023$ , leading us to conclude that rejection sensitivity did not drive our pattern of results.

### Distress Results

Replacing dACC activity with self-reported distress, both trait narcissism,  $\beta = 0.22$ ,  $t(26) = 1.15$ ,  $p = .262$ , and self-reported social distress,  $\beta = -0.10$ ,  $t(26) = -0.05$ ,  $p = .958$ , were unassociated with aggression. These null main effects were qualified by an interaction between narcissism and social distress,  $\beta = 0.42$ ,  $t(26) = 2.12$ ,  $p = .044$  (see Figure 3). At low levels ( $-1 SD$ ) of social distress, narcissism was unassociated with aggression,  $\beta = -0.23$ ,  $t(26) = -0.98$ ,  $p = .332$ . However, at high levels ( $+1 SD$ ) of distress, narcissism was positively



**Figure 3** Interactive effect of narcissism scores and Need Threat Scale scores (indicating distress due to rejection) on standardized aggression scores.

associated with retaliatory aggression,  $\beta = 0.68$ ,  $t(26) = 2.03$ ,  $p = .049$ . The interaction term became stronger after controlling for rejection sensitivity,  $\beta = 0.46$ ,  $t(26) = 2.33$ ,  $p = .028$ , leading us to conclude that rejection sensitivity did not drive our pattern of results. However, residuals from this regression were not normally distributed, as indicated by a significant Kolmogorov-Smirnov test,  $k(30) = .17$ ,  $p = .022$ . This interpretation of this interaction should be tempered by this assumption violation.

### Attachment, Narcissism, and dACC Reactivity

The degree to which the dACC responded to rejection was not associated with either anxious attachment,  $\beta = -0.01$ ,  $t(26) = -0.04$ ,  $p = .970$ , or narcissism,  $\beta = 0.24$ ,  $t(26) = 1.39$ ,  $p = .176$ . However, these two personality traits did show an interaction,  $\beta = 0.49$ ,  $t(26) = 2.74$ ,  $p = .011$ . At low levels ( $-1 SD$ ) of anxious attachment, narcissism was unassociated with dACC reactivity,  $\beta = -0.32$ ,  $t(26) = -1.28$ ,  $p = .212$ . However, at high levels ( $+1 SD$ ) of anxious attachment, narcissism was positively associated with dACC reactivity,  $\beta = 0.88$ ,  $t(26) = 2.56$ ,  $p = .017$ . Anxious and avoidant attachment styles were uncorrelated,  $r(28) = .02$ ,  $p = .907$ . Demonstrating specificity to anxious attachment style, and not avoidant attachment style, the interaction we observed between narcissism and anxious attachment increased substantially in strength after controlling for avoidant attachment,  $\beta = 1.55$ ,  $t(26) = 3.02$ ,  $p = .006$ . No such interaction was observed between narcissism and avoidant attachment style,  $\beta = -0.67$ ,  $t(26) = -1.25$ ,  $p = .224$ .

### DISCUSSION

Narcissists often behave aggressively, especially when their favorable self-views are threatened. The current investigation provided an initial test of a central tenet of threatened egotism

theory (Baumeister et al., 1996), namely, that narcissists react aggressively to interpersonal insult because of a heightened discrepancy between their grandiose self and the now threatened self. Lending direct support to this notion, narcissism was related to greater aggression against a rejecter, but only for those who also showed heightened activation in the dACC during social rejection. When dACC activation was low, narcissism was unrelated to aggression.

Assuming that the dACC reactivity we observed during rejection reflected, in part, a detection of a discrepancy between ideal and actual states (Brown, 2013; Eisenberger & Lieberman, 2004), the greater narcissists perceived a discrepancy between their grandiose and rejected self-views, the more aggressively they behaved. This interactive pattern of results also held for self-reported distress due to rejection, suggesting that these results are indeed due to the dACC's alarm function and not a more "cold," cognitive process such as pure expectancy violation. Further, these results remained significant after controlling for gender and trait levels of rejection sensitivity.

Our findings add nuance to threatened egotism research by showing the importance of considering the degree to which the discrepancy between the grandiose and threatened self is realized, is perceived, and elicits distress. These results relate to other narcissism research that argues that narcissists have vulnerable self-concepts that vigilantly search for threats (Miller et al., 2011), which is likely associated with heightened dACC functioning. Our results suggest that narcissism need not invariably increase the likelihood of retaliatory aggression. Future work should assess whether our effects hold among individuals with pathological narcissism, such as clients with narcissistic personality disorder, and whether interventions targeted at the dACC and disparity detection are effective in reducing aggression among these populations.

When dACC activity was low, narcissism was not predictive of greater aggression. This finding is striking because most research has shown a positive association between narcissism and retaliatory aggression (e.g., Bushman & Baumeister, 1998). We argue that this typically observed main effect occludes the ability of dACC reactivity to modulate aggressive tendencies. Yet what would cause one narcissist to have a strong dACC response to rejection and a relatively weak response in another? Our finding that narcissism's association with dACC reactivity to rejection was moderated by anxious attachment style provides some clues. Previous research has shown that anxious attachment is associated with greater dACC reactivity to social rejection (DeWall et al., 2012). This sensitization of the dACC to rejection is likely due to an early life history characterized by volatile, "hot-then-cold" interactions with attachment figures (Chester et al., 2012). Based on these findings, narcissists whose ontogeny occurred mainly in a largely uncertain inclusionary environment might show this exacerbated dACC response and, subsequently, aggression. Narcissists who developed in a secure, inclusionary environment may then show a blunted dACC response to rejection and

somewhat lower subsequent aggression. This nuanced view of developmental trajectories resulting in hostile versus less hostile narcissists requires further research.

Personality assessment strategies may also benefit from our findings. Although our neural and self-report measures largely mirrored one another, the dACC measure yielded a larger effect size and more precise estimation of our hypotheses. Due to skew in the self-report measure, the Need Threat Scale violated the assumption of normality of residuals. The superiority of our neural measure resonates with recent research showing that neural measures of social threat among narcissists can detect effects where self-report cannot (Cascio et al., in press). Personality researchers interested in individual differences that are characterized by underreporting of threats to the self might benefit greatly by turning to neural indicators of threat, pain, and discrepancy instead of asking for reports.

## LIMITATIONS

Although the findings confirmed our hypotheses, several limitations exist. Chief among these is that we rely on reverse inference when interpreting the function of the dACC reactivity to rejection that we observed. Reverse inference is a problematic practice in functional neuroimaging (Poldrack, 2006). Indeed, the dACC activation we observed might represent various psychological processes (e.g., conflict, distress, interoception, pain, self-regulation, surprise; Brown, 2013; Eisenberger & Lieberman, 2004). However, each of the functions of the dACC involves discrepancy detection in some fashion. Thus, we are relatively confident that our dACC activation can be inferred as the presence of discrepancy detection, though this remains somewhat speculative.

Second, narcissism and discrepancy detection were measured and not manipulated. Hence, causal claims must be tempered by the inherent limitations of correlational findings. Experimental manipulations exist in which participants can be induced to focus and perseverate on the discrepancy between their performance and the ideal standard at which they would like to perform (e.g., Boone, Soenens, Vansteenkiste, & Braet, 2012). Crossing this manipulation with an induction of self-grandiosity is a crucial next step in determining the reliability and strength of our effect. Third, participants were given the opportunity to aggress against their rejecters and not against innocent third parties. Hence, we cannot be sure that the aggression we observed relates to retaliatory aggression or to a general aggressive disposition.

Fourth, the NPI-16 that we used to assess narcissism often loads onto the construct of grandiose narcissism, which can be juxtaposed against types of narcissism that can be characterized by more dispositional negative affect and lower extraversion (Miller et al., 2011). Future research may assess whether our interaction holds across both grandiose and vulnerable types of narcissism. Fifth, because rejection always occurred later in time than acceptance, our fMRI contrast between acceptance and rejection conditions was confounded with the

inevitable changes in the MRI signal that occur over the length of a scan. To reduce the impact of this potential confound, our data were highpass filtered to remove low-frequency shifts in the data over time and prewhitened to remove temporal autocorrelation, and a temporal derivative was included in the statistical model to account for time-based shifts in the hemodynamic response function (Poldrack, Mumford, & Nichols, 2011).

## CONCLUSION

Our findings provide an initial empirical test that the association between threatened egotism and reactive aggression is due to a perceived disparity between the inflated self and the threatened self. We confirmed this prediction and extended it by using functional neuroimaging, which had the advantage of skirting many of the inherent biases involved in self-report. By considering measures of perceived self-disparity, theories of narcissism and threatened egotism may gain new insight and clinicians may explore new interventions to reduce the deleterious effects of narcissistic tendencies on aggression.

### Note

1. Portions of the current neural and aggression data have been published elsewhere from different analyses (Chester et al., 2014). No prior analyses using participant narcissism scores have been published.

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